



2021 RULES

1. PRODUCT GUIDELINES: Vendors may sell items they have grown/produced on their family farm or land they have leased or items from approved co-op arrangements made between fully vetted participants. Produce can be bought and resold, as long as the majority of products are grown/produced on their family farm or land they have leased. Items purchased for resale must be grown/produced in Tennessee, with the exception of Market Manager approved out of season demand produce (i.e. customers requesting watermelons in June), and items not produced by the farm vendor must be identified by signage as such. Vendor must agree to allow the Screening Committee to inspect their farm to ensure most products offered for sale are being grown/produced by the vendor.

Examples of products producers may grow and sell include fruit, vegetables, honey, berries, plants, shrubs, trees, herbs, poultry, meat, eggs, and dairy products.

Vendors must clearly post prices on all products being sold. Vendors are responsible for all their own applicable sales tax. Pricing of goods sold is the sole responsibility of the vendor.

All processed food must be produced in a certified commercial kitchen, following all production regulations, and may be sold under guidelines listed below:

Vendors may sell products that the vendor processes in a commercial certified kitchen, with the exception of Board-vetted bakers. Food processors do not have to produce the grain products (i.e. flour, meal, etc.) sweeteners, seasonings, preservatives, and leavening agents. Any FRUIT or VEGETABLES added to the product MUST be raised by any Pick Tennessee Producer.

Live farm animals may NOT be brought to the Market for sale, but they may be advertised and sold with delivery made at all off-site location.

2. VENDORS: All products must be sold by the Union County TN Farmers Market vendor, immediate family member, or designated employee. An active member may co-op with another active member to sell their produce AFTER obtaining permission from the market manager before the market. Again, all vendors whose goods are being sold must have had their farms inspected by the Screening committee. Non-Profits may sell products (processed food items subject to regulations listed above) provided that the proceeds of all sales go into the group non-profit program.

3. BOOTH ASSIGNMENTS: Upon arrival to the market, each vendor will be assigned two parking spaces for one vehicle or equivalent at each market. Each vendor is responsible to set up tents and awnings according to manufacturers' guidelines in efforts to prevent trips, falls, turnovers & fly-aways.

4. PARTICIPATION FEES: Sellers are required to pay a \$10 annual fee plus 4%, beginning with the first \$25 worth, at the end of each sale day.



5. NEW VENDORS: First time sellers must submit their application at least two weeks before they expect to sell. This allows time for applicant to be inspected by the Screening Committee.

6. EQUIPMENT: Vendor must provide all necessary equipment and displays, including weights to anchor canopies.

If selling by weight, each vendor must use scales bearing NTEP certification number. These scales are then eligible for approval by TOA. TOA will give final approval when they visit the market. The TOA Annual inspection fee is \$25.00.

Vendors are to use signage at their booth listing the name of their business and their contact information.

Each vendor is responsible for maintaining his/her area in a clean, neat manner throughout the day and cleaning the area before departing. This means picking up all debris from craft demonstrations, paper, cigarettes, customers' trash, etc.

7. VENDOR CONDUCT: A. Vendors should abide by all city, county, state, and federal regulations that Govern sampling, production, labeling, and safety of every product offered for sale at market. This includes responsibility for certifying and annually calibrating any scales. B. Vendors are responsible for carrying their own liability insurance for product in the amount they deem appropriate.

Union County TN Farmers Market carries event liability insurance for the market, but does not cover individual vendors or their products.

Any vendor selling items that require State certification/permit/business license must supply a copy of their current certification/permit/business license and a copy of their last inspection. Vendors must have these available each time they attend the market.

Vendors are responsible to set their own prices and to display these prices. Vendors are also encouraged to work together to determine fair market price for the customers. Small signs may be laminated at UT Extension.

There will be no early sales; everyone begins at the set time. - NO EXCEPTIONS. "Early sale" is defined as taking payment for the product.

8. PROHIBITED AT MARKET: Vendors are not allowed to bring animals of any kind, including dogs. In the interest of the health and cleanliness of the market, smoking and the use of tobacco products is not allowed in or around vendor stalls. Professional conduct is expected.

9. WEATHER: The market is held rain or shine. If it is raining where you live, that doesn't mean it is raining at market.



10. PICK TENNESSEE: The Union County Farmers Market sells under the "Pick Tennessee logo, therefore, only produce grown in Tennessee may be offered for sale, with the exception of one time guest vendors who have been invited by the Market Manager and as specified above.

11. FAILURE to follow rules can lead to termination of vendor-ship.